

## **Just4Cert 000-229 Exams**

### *IBM IBM System p Solution Sales*



**Practice Exam:** 000-229

**Exam Number/Code:** 000-229

**Exam Name:** IBM System p Solution Sales

**Questions and Answers:** 128 Q&As

### **Exam Description**

**Order :** [000-229 Exam](#)

1. Just4Cert offer free update service for three month.

After you purchase our product, we will offer free update in time for three month.

2. High quality and Value for the 000-229 Exam.

Just4Cert **Practice Exams** for 000-229 are written to the highest standards of technical accuracy, provided by our certified subject matter experts and published authors for development.

3. 100% Guarantee to Pass Your **IBM certifications III** exam and get your **IBM certifications III Certification**.

We guarantee your success in the first attempt. If you do not pass the **IBM certifications III** "000-229" (IBM System p Solution Sales on your first attempt, send us the official result. We will give you a FULLY REFUND of your purchasing fee and send you another same value product for free.

4. Just4Cert IBM certifications III 000-229 Exam Downloadable.

Our PDF or Testing Engine Preparation Material of IBM certifications III 000-229 exam provides everything which you need to pass your exam. The IBM certifications III Certification details are researched and produced by our Professional Certification Experts who are constantly using industry experience to produce precise, and logical. You may get "000-229 exam" questions from different websites or books, but logic is the key. Our Product will help you not only pass in the first IBM System p Solution Sales( IBM certifications III ) exam try, but also save your valuable time.

Comprehensive questions with complete details about 000-229 exam.

000-229 exam questions accompanied by exhibits. Verified Answers Researched by Industry Experts and almost 100% correct.

Drag and Drop questions as experienced in the Real IBM certifications III exam. 000-229 exam questions updated on regular basis.

Like actual IBM certifications III Certification exams, 000-229 exam preparation is in multiple-choice questions (MCQs). Tested by many real IBM certifications III exams before publishing.

Try free IBM certifications III exam demo before you decide to buy it in <http://www.Just4Cert.com>

High quality and Valued for the 000-229 Exam: 100% Guarantee to Pass Your 000-229 exam and get your IBM certifications III Certification. Come to <http://www.Just4Cert.com> The easiest and quickest way to get your IBM certifications III Certification.

Just4Cert professional provides IBM certifications III 000-229 the newest Q&A, completely covers 000-229 test original topic. With our completed IBM certifications III resources, you will minimize your IBM certifications III cost and be

ready to pass your 000-229 test on Your First Try, 100% Money Back Guarantee included!

## **000-229 Exam Study Guide**

000-229 exam is regarded as one of the most favourite [IBM certifications III Certifications](#). Many IT professionals prefer to add 000-229 exam among their credentials. Just4Cert not only caters you all the information regarding the 000-229 exam but also provides you the excellent 000-229 study guide which makes the certification exam easy for you.

## **Just4Cert Engine Features**

Comprehensive questions and answers about 000-229 exam

000-229 exam questions accompanied by exhibits

Verified Answers Researched by Industry Experts and almost 100% correct

000-229 exam questions updated on regular basis

Same type as the certification exams, 000-229 exam preparation is in multiple-choice questions (MCQs).

Tested by multiple times before publishing

Try free 000-229 exam demo before you decide to buy it in Just4Cert.com

## **Just4Cert Help You Pass Any IT Exam**

[Just4Cert.com](#) offers incredible career enhancing opportunities. We are a team of IT professionals that focus on providing our customers with the most up to date material for any IT certification exam. This material is so effective that we Guarantee you will pass the exam or your money back.

Exam : IBM 000-229

Title : IBM System p Solution Sales

1. A company requires a low-cost system to run both Linux and AIX 5L applications with four disk drives. Which of the following System p servers satisfies the requirement?

A.p5-520 2-core

B.p5-185 2-core

C.p5-505 with VIO Server

D.p5-185 with VIO Server

Answer: A

2. A manufacturing customer has requested a quote on a specific System p server. The president of the company mentioned that a friend has the exact configuration running successfully in an automobile parts business. Which of the following should the sales rep do next?

A.Request to meet with all user departments.

B.Discuss the growth requirements with the prospect.

C.Discuss the application with the manufacturing prospect.

D.Contact the auto parts owner to discuss the configuration.

Answer: C

3. Which of the following is an advantage of the HMC over the IVM?

A.The HMC uses the Hypervisor.

B.The HMC can manage multiple systems.

C.The HMC requires less system administration.

D.The HMC has a lower total cost of ownership (TCO).

Answer: B

4. A large company has several underutilized servers and is considering options to consolidate. This business has many large database servers, application servers, and a test and development environment. Which of the following directly impacts the financial justification for this plan?

- A.Reduction in software licensing costs
- B.Improved use of data center floor space
- C.Increased performance of server workloads
- D.Enhanced infrastructure cooling efficiency

Answer: A

5. A System p sales representative has a meeting with the CIO of a telecommunications company. They have purchased several older RS/6000s in the past. This customer has an ample budget for purchases and is anxious to order additional servers. Which of the following is key for the IBM System p sales representative to identify?

- A.Adequate funding
- B.The business problem
- C.System p installations
- D.The key decision-maker

Answer: B

6. A company plans to consolidate their applications from multiple p650 servers to a single System p server with LPARs. Which of the following is the most critical issue for this plan?

- A.What level of AIX is on the p650 servers?
- B.What is the LPAR experience of the staff?
- C.What are the rPERF ratings for the p650 servers?
- D.What is the total number of I/O adapters required?

Answer: A

7. Which of the following describes the meaning of Customer Replaceable Unit (CRU)?

- A.The customer is responsible for replacing selected components.
- B.The customer is responsible for returning the server to IBM for replacement.
- C.The customer is responsible for scheduling the service representative for repair.
- D.The customer is responsible for taking the server into an IBM approved repair center.

Answer: A

8. A potential customer plans to use a System p5 server or servers for compute-intensive genetic research. Which of the following should be considered?

- A.One or more System p5 575 servers
- B.A cluster of System p5 550 servers
- C.A network of IntelliStation POWER 185 units
- D.A large network of System p5 185 servers

Answer: A

9. A prospect would like to migrate and consolidate applications from Sun servers to a new System p enterprise server. The applications are growing and will double in needed capacity within one year. The prospect's budget will be significantly reduced next year. The current budget does NOT cover next year's capacity. Which of the following should the System p sales rep recommend?

- A.Purchase a System p server large enough for future growth.
- B.Use CPU and memory CoD options with activation costs next year.
- C.Implement VIOS to reduce the number of required servers and lower software costs.
- D.Utilize the excess hardware capacity required during conversion from Solaris to AIX 5L.

Answer: B

10. A customer plans to consolidate several web applications. Upper management is very concerned about data security between applications but is very cost conscious. Which of the following will best meet their requirements?

- A.Use DLPAR to isolate web applications.

- B. Use VIOS to isolate the web applications.
- C. Purchase separate System p servers to isolate each web server application.
- D. Assign separate disk space on a standalone storage device to isolate web applications.

Answer: A

11. A System p customer has a large database server and six other application servers running AIX 5L. Disk storage is being used up rapidly. What can the customer use to proactively monitor system utilization and plan for how storage demands may affect the servers?

- A. LoadLeveler
- B. AIX Toolbox
- C. PM pSeries (PM for System p)
- D. Workload Manager

Answer: C

12. A customer is considering replacement of their POWER4 server. They do not believe a replacement would be less costly than using a fully paid asset. Which of the following factors in POWER5 are relevant in convincing them otherwise?

- A. Application costs, AIX 5L SWMA, and floor space
- B. Power, cooling, 24 x 7 support, and application costs
- C. AIX 5L administration, hardware maintenance, and Oracle costs
- D. Floor space, power and cooling, AIX 5L SWMA, and hardware maintenance

Answer: D

13. An insurance company wants to replace their System p5 server. The claims department anticipates occasional short-term, temporary increases in their transactions due to natural disasters. Which of the following System p5 servers would meet this requirement?

- A. p5-560 with Trial CoD
- B. p5-570 with On/Off CoD
- C. p5-570 with Permanent CUoD
- D. p5-560 with Capacity Back Up

Answer: B

14. A customer currently has an 8-core p650 server that is nearing capacity. In the next three years, the transaction processing requirements will nearly double. Even though there is a limited budget, they need a new server now. Which of the following is the lowest-cost option that would satisfy the requirements?

- A. System p5 510
- B. System p5 560Q
- C. System p5 550Q
- D. System p5 570 Express

Answer: C

15. A customer tells the sales representative that due to budgetary cuts, they must now combine several systems into one system with minimal cost outlay. The customer wants to purchase an IBM System p5 520 with three partitions. Which IBM capability will be needed to accomplish this consolidation for the least cost?

- A. DLPAR using internal disks for hardware isolation
- B. DLPAR using two D20 drawers for partition isolation
- C. APV (Advanced Power Virtualization) and a HMC (Hardware Management Console)
- D. APV (Advanced Power Virtualization) with IVM (Integrated Virtualization Manager)

Answer: D

16. A prospective customer with an existing complex environment is requesting a proposal for a Tivoli Storage Manager (TSM) data management solution. What should be the first step taken to validate the customer's project?

- A. Perform a TSM benchmark.
- B. Verify funding.

- C. Describe the TSM pricing model.
- D. Survey customer's current environment.

Answer: B

17. A manufacturing company has been acquiring used servers from multiple manufacturers to match platform application requirements added to their infrastructure. Which of the following will help this company consolidate their servers to a new System p5 solution?

- A. Use the Virtualization Engine provisioning option to port the applications on AIX 5L or Linux on POWER.
- B. Interrogate the application environment with LPAR Validation Tool (LVT) and put the dissimilar operating systems in separate LPARs.
- C. Port all applications to Linux, and then use the AIX Toolbox for Linux to migrate each application to Linux on POWER.
- D. Investigate the application environment to identify applications, operating system support, and hardware requirements.

Answer: D

18. A prospective customer sent a request for proposal for consolidating more than one dozen Windows NT servers. Which of the following is the first response the sales rep should make?

- A. Prepare an IBM BladeCenter JS21 proposal.
- B. Request a budget figure from the prospect.
- C. Request a meeting with the decision-making group.
- D. Deliver an IBM server consolidation excellence presentation.

Answer: C

19. A customer in the travel industry has seen tremendous growth in their application which currently resides on a p5-550 server. They think they are nearing capacity. They are considering a replacement and are concerned with scalability. Which of the following models should the sales rep recommend?

- A. 16 core System p5 570
- B. 8 core System p5 550Q
- C. 8 core System p5 570 with 8 processors on demand
- D. 4 core System p5 570 with 12 processors on demand

Answer: D

20. A customer wants a UNIX solution and is considering HP and IBM. They have a number of applications and are considering virtualization. What should the System p specialist highlight to put IBM's virtualization strategy in a favorable position?

- A. HP supports only hardware partitions with Itanium.
- B. IBM can support more partitions per processor than HP.
- C. HP virtualization strategy only supports HP-UX on PA-RISC.
- D. HP-UX must reboot if you change memory size in a partition.

Answer: D

[More 000-229 Information](#)

#### **Related 000-229 Exams**

[000-100](#) *ENTERPRISE TECHNICAL SUPPORT FOR AIX AND LINUX*

[000-330](#) *Power Systems Technical Support for AIX and Linux*

[000-418](#) *IBM Websphere Datastage V.8.0*

[000-101](#) *Virtualization Technical Support for AIX and Linux*

[000-136](#) *Rational Application Developer v7*

[000-R18](#) *IBM SurePOS ACE V5 Technical Professional*

[000-433](#) *IBM Tivoli Storage Manager V5.5 Implementation*

000-314 IBM WebSphere Message Broker V6.1. System Administration

COG-480 IBM Cognos 8 Planning Professional

000-210 IBM Storage Networking Solutions, Version 4

000-019 IBM Tivoli Network Manager IP Edition V3.8 Implementation

000-960 IBM Storage Sales Exam

COG-300 IBM Cognos TM1 Analyst

000-114 Storage Implementation Entry/Mid Range DS Series

000-432 IBM Tivoli Storage Manager V5.5 Operator

000-M15 IBM Rational Quality Mgt Technical Sales Mastery Test v1

000-255 test 255.dev.wibm rational appdev-websphere software v6

000-071 ibm eserver x series technical principle v5

000-209 SVC/Virtullization V.1

000-117 IBM Entry Level High Volume Storage and Sales

### Other IBM Exams

000-314      000-341      000-731      000-648      000-535      000-884      000-117      LOT-739

000-645      000-854      000-921      000-M04      LOT-824      000-839      000-292      000-703

000-002      000-101      000-296      000-885