

## 646-563 Others

### Cisco Advanced Security for Account Managers Exam

**Practice Exam:** 646-563 Exams

**Exam Number/Code:** 646-563

**Exam Name:** Advanced Security for Account Managers Exam

**Questions and Answers:** 61 Q&As

( [Others](#) )



Exam : [646-563](#)

"Advanced Security for Account Managers Exam", also known as 646-563 exam, is a Cisco certification. With the complete collection of questions and answers, TestInside has assembled to take you through 61 Q&As to your 646-563 Exam preparation. In the 646-563 exam resources, you will cover every field and category in Cisco Certification helping to ready you for your successful Cisco Certification.

Quality and Value for the 646-563 Exam TestInside Practice Exams for Cisco **Others** Certification 646-563 are written to the highest standards of technical accuracy, using only certified subject matter experts and published authors for development.

#### ***TestInside provide the professional Q&A.***

1. We offer free update service for three month.

After you purchase our product, we will offer free update in time for three month.

2. High quality and Value for the 646-563 Exam.

646-563 simulation test questions, including the examination question and the answer, complete by our senior IT lecturers and the Others product experts, included the current newest 646-563 examination questions.

3. 100% Guarantee to Pass Your Others exam and get your Others Certification.

If you do not pass the Cisco Certification 646-563 exam (Advanced Security for Account Managers Exam) on your first attempt using our TestInside testing engine and pdf file, we will give you a FULL REFUND of your purchasing fee.

***use TestInside 646-563 Q&A ensure you pass the exam at your first try.***

Same type as the certification exams, 646

7. A company believes that buying and installing a firewall can solve their security problems. What reason for insufficient security is this customer illustrating?

- A. risk analysis
- B. lack of perceived risk
- C. quantifying risks
- D. quickly evolving networks and applications

Answer: B

8. When selling secure WAN, which two of these statements can you use to promote the Cisco solution over that of Juniper? (Choose two.)

- A. Juniper lacks voice integration in their routers.
- B. Juniper provides point products.
- C. Cisco supplies end-to-end security solutions.
- D. Juniper can only effectively tackle enterprise customers.
- E. Juniper purchased NetScreen Technologies to enhance secure WAN solutions.

Answer: AC

9. Which compliance standard will directly affect the security policy of a local bookstore?

- A. PCI
- B. SOX Act
- C. HIPPA
- D. Basel II

Answer: A

10. Which two of these activities does the risk analysis process include? (Choose two.)

- A. Determine the potential for each type of threat.
- B. Identify potential threats.
- C. Determine the impact on business.
- D. Prioritize security needs due to cost.
- E. Determine vulnerabilities

Answer: BC

11. What trigger question would you use when assessing the benefit of a secure network access solution?

- A. Have you ever experienced business disruption from an Internet attack, such as viruses or worms?
- B. Do you want to provision your VPN, firewall, and IPS devices with a single management system?
- C. Do you think you have a thorough strategy for detecting and correlating network intrusions?
- D. What type of end users and applications need to access your network?

Answer: D

12. Which two of these describe how security contributes to profitability? (Choose two.)

- A. by not complying with government regulations
- B. by enabling businesses to gain the maximum advantage from advanced technologies
- C. by decreasing downtime and productivity losses
- D. by providing access to information based on need rather than location
- E. by providing the company an insurance policy

Answer: BC

13. How do you calculate risk quantitatively for SLE?

- A. single loss expectancy divided by the annualized rate of occurrence
- B. exposure factor multiplied by the asset value
- C. cost of recovery multiplied by the number of compromised servers
- D. average revenue per hour divided by the hourly server downtime

Answer: B

14. What are two outcomes of preparing for the business requirements workshop? (Choose two.)

- A. aligning the solution with customer business needs
- B. defining stakeholders
- C. discovering which requirements conflict with the solution
- D. defining detailed customer requirements

Answer: BD

15. What is the difference between Cisco Security Manager and Cisco Security MARS?

- A. Cisco Security Manager focuses on monitoring and analysis.
- B. Cisco Security MARS provides simplified policy administration.
- C. Cisco Security MARS focuses on rapid threat identification and mitigation.
- D. Cisco Security Manager can only manage small networks.

Answer: C

16. When do you align customer business requirements with the needed solution functionality?

- A. when preparing for the business requirements workshop
- B. while conducting the business requirements workshop
- C. during preliminary technical discovery
- D. in a technology strategy meeting

Answer: B

17. Which government regulation specifies which patient information must be kept private, how companies must secure the information, and the standards for electronic communication between medical providers and insurance companies?

- A. Basel II
- B. GLB Act
- C. HIPAA
- D. USA PATRIOT Act

Answer: C

18. Which two Cisco SDN benefits would you emphasize when discussing security solutions with a business decision-maker? (Choose two.)

- A. Cisco SDN allows third-party devices to communicate.
- B. Cisco SDN helps meet regulatory requirements.
- C. Cisco SDN protects corporate information assets.
- D. Cisco SDN uses UDP over port 80.
- E. Cisco SDN uses port 447 to communicate to secure assets within a corporate network.

Answer: BC

19. How do you begin a meaningful security discussion with a customer?

- A. Identify customer security needs and assets that need protection.
- B. Discuss individual products such as the firewall.
- C. Explain that there are many products that will meet customer needs.
- D. Install security agents and IPS.

Answer: A

20. Which government regulation was implemented to promote world financial stability by coordinating definitions of capital and risk assessment across countries?

- A. BS 7799/ISO 17799
- B. SOX
- C. HIPAA

D. Basel II  
E. USA PATRIOT Act  
Answer: D

[More 646-563 Information](#)

**Related 646-563 Exams**

<a href="#">642-524</a>	<i>Securing Networks with ASA Foundation</i>
<a href="#">642-436</a>	<i>Cisco Voice over IP (CVOICE)</i>
<a href="#">642-972</a>	<i>Data Center Application Services Design</i>
<a href="#">650-175</a>	<i>SMBAM SMB Specialization for Account Managers</i>
<a href="#">646-223</a>	<i>Unified Communications Express AM</i>
<a href="#">642-504</a>	<i>Securing Networks with Cisco Routers and Switches</i>
<a href="#">642-145</a>	<i>Implementing Cisco IOS Unified Communications Advanced</i>
<a href="#">642-456</a>	<i>Implementing Cisco Unified Communications Manager Part 2 (CIPT2 v6.0)</i>
<a href="#">642-741</a>	<i>Implementing Cisco Unified Wireless Voice Networks</i>
<a href="#">640-460</a>	<i>IIUC Implementing Cisco IOS Unified Communications (IIUC)</i>
<a href="#">642-426</a>	<i>Troubleshooting Unified Communications (TUC)</i>
<a href="#">642-383</a>	<i>Cisco Express Foundation for Field Engineers</i>
<a href="#">642-731</a>	<i>Conducting Cisco Unified Wireless Site Survey</i>
<a href="#">650-180</a>	<i>SMBEN SMB Solutions for Engineers</i>
<a href="#">646-230</a>	<i>Advanced Unified Communications AM</i>
<a href="#">646-563</a>	<i>Advanced Security for Account Managers Exam</i>
<a href="#">642-373</a>	<i>Cisco Express Foundation for Systems Engineers</i>
<a href="#">646-363</a>	<i>Cisco Express Foundation for Account Managers</i>
<a href="#">642-975</a>	<i>Cisco Data Center Application Services Implementation</i>
<a href="#">646-656</a>	<i>Wide Area Application Services for Account Managers</i>

**Other Cisco Exams**

<a href="#">350-024</a>	<a href="#">642-567</a>	<a href="#">646-561</a>	<a href="#">642-502</a>	<a href="#">650-393</a>	<a href="#">642-832</a>	<a href="#">646-203</a>	<a href="#">646-656</a>
<a href="#">646-301</a>	<a href="#">646-391</a>	<a href="#">642-531</a>	<a href="#">642-691</a>	<a href="#">642-611</a>	<a href="#">642-973</a>	<a href="#">642-871</a>	<a href="#">642-845</a>
<a href="#">642-522</a>	<a href="#">642-813</a>	<a href="#">642-741</a>	<a href="#">350-023</a>				